

Reference: CMK-EXT-001 Version: 001 Date: 03/18/2025

Page:1/17



AIRPORT FEE SCHEDULE



Reference: CMK-EXT-001 Version: 001

Date: 03/18/2025

Page:2/17

TABLE OF CONTENTS

| I. | D | EFINITIONS | 4 |
|------|----|---|----|
| II. | G | ENERAL INFORMATION | 5 |
| 1 | - | For Ravinala Airports | 5 |
| 2 | - | For other entities at the airport | 5 |
| III. | | GENERAL PROVISIONS | 6 |
| IV. | | AERONAUTICAL FEES (EXCLUDING FREIGHT) | 7 |
| 1 | - | Landing fee | 7 |
| 2 | - | Aircraft parking fee | 7 |
| 3 | - | Passenger fees | 8 |
| 4 | - | Airport Infrastructure Development Fee(AIDF) | 8 |
| 5 | - | Fuel charges | 8 |
| 6 | - | Telescopic walkway | 8 |
| 7 | - | Incentives | 8 |
| 8 | - | Exemption | 9 |
| V. | A | AERONAUTICAL FEES (FREIGHT) | 9 |
| 1 | - | Cargo Fees (Departure and Arrival) | 9 |
| 2 | - | AIDF Cargo (Departure and Arrival) | 9 |
| VI. | | CENTRALIZED INFRASTRUCTURE USAGE FEES | 9 |
| 1 | - | Check-in Counter | 9 |
| 2 | - | Common Use Passenger Processing Systems (CUPPS) | 9 |
| 3 | - | 400Hz | 10 |
| 4 | - | Bridge operation | 10 |
| VII. | | NON-AERONAUTICAL FEES | 10 |
| 1 | - | State royalties | 10 |
| 2 | - | Commercial royalties | 11 |
| 3 | - | Variable fees (rental charges) | 11 |
| | a. | Water and Electricity | 11 |
| | b. | . Telecommunications and Internet | 12 |
| | C. | Waste management | 12 |
| | d. | . Vehicle parking | 12 |
| | | d.1- Antananarivo Airport | 12 |
| | | d.2 - Nosy Be Airport | 14 |
| 4 | - | Photos and Video Shooting | 14 |
| 5 | - | Property taxes | 15 |
| | | | |



AIRPORT FEE SCHEDULE

Reference: CMK-EXT-001 Version: 001

Date: 03/18/2025

Page:3/17

| OTHER | SERVICES AVAILABLE AT THE AIRPORT | 15 |
|-------|---|----|
| 1- | Business Lounge | 15 |
| 2- | Advertising agency | 15 |
| 3- | Badges Service | 15 |
| 4- | Catering and commissariat | 16 |
| 5- | Ground handling service | 16 |
| 6- | Carrier | 16 |
| 7- | Authorized taxi | 16 |
| 8- | Accidental spills in restricted areas | 16 |
| 9- | Other services available at the airport | 17 |



Page:4/17

I. DEFINITIONS

ACM: Civil Aviation of Madagascar.

Airport(s): Antananarivo Ivato airport and/or Nosy Be Fascène airport.

Airside or «Reserved Zone»: part of the Airport, including the rest of the Airport not included in the Public Zone (article D2.2.1-4 of decree No. 2013-027) and subject to specific access rules.

ATO: Authorization for Temporary Occupation of the public area for the exercise of an activity at Airports, may also be called in some cases **«Sub-Concession»**.

GS: General Specifications applicable to ATOs related to Surfaces and Goods dependent on the Public Area of the Airport.

Terms and Conditions: Terms and Conditions to which this Fees Guide is attached.

Public Area: the public area is defined by Law No. 2008-013 of July 23, 2008, relating to the public area, Article 3 b.9 which provides that *«the public area includes (…) airport and air navigation facilities and equipment and the dependencies enabling their operation and maintenance, within the limits of the land which supports them...... »*

Administrator: is the company Ravinala Airports.

Airport Fee Schedule: this document which is available on the Ravinala Airports website www.ravinala-airports.aero

Landside or "Public Zone": part of the Airport accessible to the public (article D2.2.1-4 of decree No. 2013-027).

Aeronautical fees: correspond to the services provided by the Administrator and collected at the Airports in accordance with the decision no. 260 ACM/DG of August 25, 2016 approving the aeronautical fee rates at the Ivato and Nosy Be aerodromes as defined in the Terms and Conditions in the appendix to this Fees Schedule.

Non-Aeronautical fees: also known as Extra Aeronautical Fees, correspond to the services provided by the Administrator not classified in the aeronautical fees as defined in the Terms and Conditions (GCS) in the appendix to this Fees Schedule.

Airport Services: all services granted to the Administrator by the Malagasy State including aeronautical services granted to airlines and/or activities linked to civil aviation and/or non-aeronautical commercial services.

Surfaces and Goods: areas and assets made available to the Holder by the Administrator, such as land, buildings, premises or installations, hangars, parking, etc.

Holder: designates the beneficiary of the ATO.

User: means any user of Airport Services, including any airline, any passenger and any occupant, Holder, operator or customer in the context of non-aeronautical activities.

All words beginning with a capital letter not defined in this Airport Fees Schedule are defined in the T&Cs annexed to this Airport Fees Schedule.

The following elements are provided to enable Users of Airports managed by Ravinala Airports to find all the terms, conditions, rates and invoicing of applicable and current charges.

Significant development of infrastructure and support for the activities of Ravinala Airports will be implemented in order to always offer quality services and improve their performance.



Version: 001

Date: 03/18/2025

Page:5/17

II. GENERAL INFORMATION

The following contact details are provided for any required information and assistance:

1- For Ravinala Airports

<u>Contact Ravinala Airports</u> <u>contact@ravinala-airports.aero</u> +261 20 22 537 34

Billing invoicing@ravinala-airports.aero

Operation Freight controller.cargo@ravinala-airports.aero

<u>Sales and Marketing</u> marketing@ravinala-airports.aero

<u>Communication</u> communication@ravinala-airports.aero

2- For other entities at the airport

<u>Civil Aviation of Madagascar</u> communications@acm.mg General Directorate Tsimbazaza +261 20 222 24 38 +261 32 07 221 62 Ivato Technical Management +261 20 76 447 57 +261 20 22 247 26

<u>Ground handling</u> <u>Madagascar Ground Handling</u> <u>Contact@mg-handling.com</u> <u>Sales@mg-handling.com</u> +261 38 49 039 05 +261 34 49 039 25

<u>Customs</u> Assistance assistance@douanes.mg 360 (toll-free number)

<u>VISA</u> MADA OZI +261 34 73 324 82 <u>Computer science</u> helpdesk@ravinala-airports.aero

<u>Technical Intervention and Maintenance</u> technique.mce@ravinala-airports.aero

Parking Subscription and User Assistance bureau.badges@ravinala-airports.aero

Permanent Operations ManagerAntananarivo REP@ravinala-airports.aero +261 34 49 333 15

Officer of the Watch Nosy Be officerquarter.nos@ravinala-airports.aero

<u>ASECNA</u> <u>Billing department</u> <u>madagascarfac@gmail.com</u> +261 20 76 581 13 +261 33 23 370 01

<u>Safety</u>: SCPI - AMARANTE Administrative and Financial Manager

daf@amarante-spss.mg +261 34 02 412 39 Chief Accountant chef.compta@amarante-spss.mg +261 34 53 477 57

<u>Fuel supply</u> TOTAL Madagascar Aviation Manager <u>solo.rakotoarinoro@totalenergies.com</u> +261 32 07 406 51

Immigration: Border Police Duty officer +261 34 05 517 25



Reference: CMK-EXT-001 Version: 001 Date: 03/18/2025

Page:6/17

III. GENERAL PROVISIONS

- (i) Any use of the Airport Services or the sole occupation/use of the Surfaces and Goods at Ivato and Nosy Be Airports or other services provided by RAVINALA AIRPORTS (hereinafter referred to as «the Administrator»), is, unless otherwise stipulated in writing by the Administrator, subject to the provisions below and to the Terms and Conditions to which this Airport Fees Schedule is annexed. Each condition is deemed to be incorporated into the terms of any agreement between the Administrator and the User.
- (ii) Any use/occupation of the Surfaces and Goods, or any use of the centralized infrastructures at Ivato and Nosy Be Airports managed by the Administrator implies acceptance of the General Terms and Conditions, the Airport Fees Schedule and the provisions included in the General Specifications annexed to the ATO or provision agreement signed with the Holder.
- (iii) Further to the General Conditions of Sale, this Airport Fees Schedule and the said Terms and Conditions take precedence over any other document originating from the User.
- (iv) No employee of the Administrator has the authority to modify or alter any provision of the Airport Fees Schedule. They can only be modified by the Administrator.
- (v) The current Fees Guide can be downloaded from the website www.ravinala-airports.aero.
- (vi) All aeronautical services offered to any air carrier or airline not having a separate contract imply acceptance of the T&Cs.
- (vii) If a legal or regulatory provision is adopted and an article of this Airport Fees Schedule is in contradiction with such provision, only the involved provisions shall be deemed null and no effect. The other provisions remain in force.
- (viii) This Airport Fees Schedule comes into effect thirty (30) days after its publication on the site <u>www.ravinala-airports.aero</u>, or any other means deemed appropriate by the Administrator.
- (ix) The rates given in this Airport Fees Schedule are deemed accepted unless otherwise agreed in writing. The Administrator will be free to revise the rates in case of currency fluctuations or the fees/costs applicable to transactions. Any new version of the Airport Fees Schedule will be published on the website <u>www.ravinala-airports.aero</u> and by any other means deemed appropriate by the Administrator. However, with regard to aeronautical charges, the applicability of the amended charges will comply with the relevant legal and regulatory provisions.
- (x) Aeronautical fees are indexed annually to the Harmonized Consumer Price Index (HICP). Non-aeronautical fees, with the exception of fees for the use of centralized infrastructure which are indexed to the HICP, are indexed annually to the Inflation published by INSTAT.

Financial guarantees and fees recovery

- (i) All Users are required to provide sufficient guarantees. These correspond either to a deposit or to the presentation of a bank guarantee on first demand (GAPD). The amount and terms of the guarantee are specified in each ATO or each agreement for the use of the Centralized Infrastructures. For air carriers without a contract, they are not subject to the provision of these Financial Guarantees if the method of recovery of Aeronautical Charges by the Administrator is organized via IATA E&F (Enhancement & Financing) process, and more specifically the collection of these charges via the IATA ICH (IATA Clearing House) and IATA BSP (Billing and Settlement Plan) financial settlement systems.
- (ii) Declaration deadlines :
 - For General Aviation and Commercial Aviation, companies must submit the manifest on the same day as the flight.
 - For Freight: companies should transmit the air freight manifest on the same day as the flight and the Air Waybills (AWB) no later than fifteen (15) days after the flight.
- (iii) The Holder undertakes to pay all invoices sent under the agreements binding the Holder to the Administrator. Any complaints should be addressed to <u>invoicing@ravinala-airports.aero</u>, no later than fifteen (15) days from receipt of the invoice. The uncontested part should be paid within one (1) month upon receipt of the invoice.



- (iv) The collection of Extra-aeronautical Fees can be done according to the IATA E&F collection mechanism if the carrier is a member of IATA or according to the invoicing method set out above. Said fees are freely set in Ariary or in Euro.
- (v) All costs and expenses paid for the User account are payable to the Administrator upon simple request by invoice or otherwise.
- (vi) The Administrator reserves the right to charge late payment interest on any account that remains unpaid for at least thirty (30) days, at an interest rate of 2.5% per month of the overdue amount.
- (i) The Administrator may require payment in cash:
 - For any non-regular user or charter flight.
 - In case of late payment, for all new services, until debts are settled.
 - For all users of parking lots except in the case of subscription

IV. AERONAUTICAL FEES (EXCLUDING FREIGHT)

The Aeronautical Charges are governed by ACM decision No. 260 ACM/DG (or any decision which may replace and/or add it) approving the rates of Aeronautical Charges at the aerodromes of Antananarivo and Nosy Be.

According to the said decision, the amount of the fees is indexed annually to the consumer price index of the monetary union (CPIMU).

1- Landing fees

Billed directly to airlines, based on maximum take-off weight, rounded up

| | INTERNATIONAL TRAFFIC | | NATIONAL TRAFFIC | |
|---------------------------|--|---|--|---|
| | ANTANANARIVO Price (EUR excluding VAT) | NOSY BE Price (EUR excluding VAT) | ANTANANARIVO Price (EUR excluding VAT) | NOSY BE Price (EUR excluding VAT) |
| Minimum charge | - | - | 0.309 | 0.309 |
| For the first 15 tons | 1,945 | 2,799 | 0.113 | 0.149 |
| Between 15 and 25 tonnes | 1,945 | 2,799 | 0.309 | 0.535 |
| Between 26 and 75 tonnes | 3,849 | 5,578 | 0.564 | 1,081 |
| Between 76 and 150 tonnes | 5,311 | 7,750 | 0.679 | 1,359 |
| Over 150 tonnes | 4,950 | 7,251 | 0.648 | 1,287 |

2- Aircraft parking fee

Billed directly to airlines, based on maximum take-off weight, rounded up

| | Price (EUR / Ton / Hour) |
|------------------|-----------------------------|
| Aircraft Parking | 0.016 |

Not applicable in private parking lots



Version: 001

Date: 03/18/2025

3- Passenger fees

Collected by airlines on behalf of Ravinala Airports

| | Price (EUR / Pax) | | |
|---------------------|----------------------|----------|----------|
| | INTERNATIONAL | REGIONAL | NATIONAL |
| Commercial Aviation | 12,958 | 10,364 | 1,065 |
| General Aviation | 12,958 | 10,364 | 1,065 |

4- Airport Infrastructure Development Fees (AIDF)

Collected by airlines on behalf of Ravinala Airports

| | Price (EUR / Pax) | |
|---------------------|--------------------------|----------|
| | INTERNATIONAL / REGIONAL | NATIONAL |
| Commercial Aviation | 41.60 | 20.80 |
| General Aviation | 10.00 | 10.00 |

Per departing passenger

5- Fuel charges

| | Price (EUR/Litre) |
|-------------|-------------------|
| JET FUEL A1 | 0.00118 |
| AVGAS | 0.00157 |

6- Telescopic walkway

The jetway fee at Antananarivo Airport corresponds to the use by aircraft of jetways on the contact areas equipped for passenger boarding and disembarking operations.

The services covered by this fee include:

- the provision of this equipment,
- maintenance and upkeep of equipment,

| | Price (EUR / Hour) |
|-------------------|-----------------------|
| Less than 150T | 60.75 |
| Greater than 150T | 105.4 |

The billing unit is fixed per hour with a minimum of 2 hours.

7- Incentives

Ravinala Airports may, at its sole initiative, deploy incentives for the benefit of a specific category of customers. However, Ravinala Airports reserves the right to terminate its incentives at its sole discretion. Refer to the attached annex.



Reference: CMK-EXT-001 Version: 001

Date: 03/18/2025

Page:9/17

8- Exemption

In accordance with the provisions of Decree 99-125 and Ravinala Airports' commitments to the Malagasy State, the aircraft below benefit from an exemption from Aeronautical Fees:

- Malagasy Air Force and State aircraft which use elements of the Airports for non-commercial missions
- Aircraft of foreign states with which there are reciprocal agreements with the Malagasy State.

V. AERONAUTICAL FEES (FREIGHT)

Aeronautical charges related to Freight are invoiced directly to airlines based on the tonnage transported. Air Freight manifests should be transmitted to the Administrator on the same day as the flight. This system will apply after a period of thirty (30) days following publication of this document by the means deemed appropriate by the Administrator, in particular by publication on the website <u>www.ravinala-airports.aero</u>.

1- Cargo Fees (Departure and Arrival)

| | Price (EUR / Ton) | | |
|------------|-----------------------------|----------|---------|
| Cargo Fees | INTERNATIONAL / REGIONAL | NATIONAL | Minimum |
| | 2,321 | 0.720 | 0.128 |

2- AIDF Cargo (Departure and Arrival)

| | Price (EUR / Ton) | |
|---------------------------|--------------------------|----------|
| | INTERNATIONAL / REGIONAL | NATIONAL |
| AIDF (Loaded or Unloaded) | 60.00 | 30.00 |

VI. CENTRALIZED INFRASTRUCTURE USAGE FEES

Billed in EUR directly to airlines. Inflation applied annually according to Eurostat rate

1- Check-in Counter

| | Price |
|---|--------------------------|
| | (EUR / Counter / minute) |
| Check In Counter (Domestic and International) | 0.07 |

Flat rate of €35 per 30-minute period for any additional counter or unscheduled need.

2- Common Use Passenger Processing Systems (CUPPS)

Common-use passenger processing system enabling centralized management of airline applications.

| | Price (EUR / Pax) |
|-------|----------------------|
| CUPPS | 0.62 |



Version: 001

Date: 03/18/2025

Page:10/17

3- <u>400Hz</u>

This fee is applicable for any use by an aircraft parked in a space equipped with a 400Hz connection.

| | Price (EUR / socket) |
|--------------------------------------|-------------------------|
| Single rate for all aircraft tonnage | 70.00 |

The billing unit is fixed per hour. The second hour is billed at €35/hour.

4- Bridge operation

Jetways handling involves the attachment and detachment of the bridge during the rotation.

If for any reason the aircraft needs to take off and hang up a second time during a stopover, this will be subject to an additional charge.

| | Price (EUR / hooking + unhooking) |
|-----------------------------|--------------------------------------|
| Additional jetways handling | 12.31 |

VII. NON-AERONAUTICAL FEES

1- Rental fees

The rental fees apply to any occupation of Surfaces and Goods within the perimeter of the Airports unless otherwise provided for in the Concession Agreement and as specified in the ATOs, in particular for Surfaces and Goods granted to the sovereign authorities.

The rates are expressed excluding taxes (HT) and revised annually by the Administrator at the frequency, rate of indexation and exchange rate specified in each Sub-Concessions or in the General Specifications (GS) which is applicable to the authorizations/agreements for temporary occupation and use of the public area, granted by Ravinala Airports company and related to Surfaces and Goods dependent on the airport area.

Billing is done monthly and in advance in local currency in Malagasy Ariary (MGA). Payment terms are stated on the invoices.

| | | | 20 |)25 | |
|-----|-----------------------|---------------------------|--------------|----------|--|
| | | | Price | | |
| | Area | Type of premises | (€/m²/month) | | |
| | | | Airside | Landside | |
| | | Shed | 3.33 | 2.68 | |
| | General Aviation Zone | Desk | 25.64 | 19.23 | |
| | | Bare land | on quote | on quote | |
| | Freight Station | Storage/Unfurnished Local | 23.08 | 17.95 | |
| TNR | | Desk | 25.64 | 19.23 | |
| | | Counter | on quote | on quote | |
| | | Bare land | on quote | on quote | |
| | Taurinal D | Unfurnished storage space | 23.08 | 17.95 | |
| | Terminal B | Desk | 32.05 | 23.08 | |



AIRPORT FEE SCHEDULE

Reference: CMK-EXT-001

Version: 001

Date: 03/18/2025

Page:11/17

| | | Ticketing counter / Commercial box | 44.87 | 35.9 |
|--------|--------------------------|------------------------------------|----------|----------|
| | | Bare land | on quote | on quote |
| | | Unfurnished storage space | 23.08 | 17.95 |
| | Territed | Desk | 32.05 | 23.08 |
| | Terminal A | Ticketing counter / Commercial box | 64.11 | 51.28 |
| | | Bare land | on quote | on quote |
| | | Unfurnished storage space | 28.21 | 20.51 |
| | | Desk | 39.75 | 28.21 |
| | Terminel O | Changing room | 32.05 | 0 |
| | Terminal C | Ticketing counter / Commercial box | 93.59 | 74.36 |
| | | RACK | on quote | on quote |
| | | Bare land | on quote | on quote |
| | | Bare land | on quote | on quote |
| | Exterior of the terminal | Unfurnished storage space | on quote | on quote |
| OUR | | Shed | on quote | on quote |
| | | Desk | on quote | on quote |
| | Terminal Commercial Box | | on quote | on quote |
| Others | | Others | on quote | on quote |

2- <u>Commercial fees</u>

Commercial activities generating Turnover as defined in the GS are subject to the payment of commercial royalties. The basis and rate of this variable royalty are set in the ATO / Sub-Concession.

3- Variable fees (rental charges)

As specified in Article 29 of the GS, the Administrator will re-invoice the Holder for the following services:

- Maintenance/cleaning and upkeep of common areas
- Electricity and non-potable water
- Telecommunications support infrastructure and Internet connection

The charges related to the maintenance of common areas and waste treatment will be revised based on all maintenance contracts entered into by the Administrator from which the Holder may benefit.

a. <u>Water and Electricity</u>

The measuring devices (under the meter for water and electricity) will be the responsibility of the Holder to enable the calculation of the consumption volume. The technical specifications as well as the type of connection required are indicated and validated by the Administrator before any connection.

The re-invoicing of consumption charges will be carried out on the basis of monthly consumption, increased by 5% for network maintenance costs by the Administrator.

Billing will be of two types depending on the Holder's activity:

• Consumption based on sub-meter reading to enable calculation of the amount to be billed

For information purposes only, the rates in force applied by JIRAMA on the date of this Fees Guide:



Reference: CMK-EXT-001 Version: 001 Date: 03/18/2025

Page:12/17

For electricity,

| | Price (MGA/Kwh) |
|---------|--------------------|
| Day | 520 |
| Evening | 1254 |
| Night | 410 |

For water,

| | Price (MGA/m³) |
|-------------------|-------------------|
| Non-potable water | 1,200 |

These rates are subject to change depending on JIRAMA fees increases.

• Package established on Minutes on the date of availability.

For Holders with an office and who can not install a sub-meter, a fixed amount based on the nominal power of the installed devices is applied according to the current Jirama tariff and formalized in a report jointly signed between the Administrator and the Holder. The fixed amount is invoiced monthly by payment at the start of the period. This report is subject to revision each time any equipment is added or removed by the Holder.

For sub-concession holders in state fees, maintenance costs, cleaning of common areas, and electricity are valued at 10% of the amount of the state fees and are already included in the current rate.

b. <u>Telecommunications and Internet</u>

It will be the Holder's responsibility to contract a service provider by means of a prior written authorization request sent and validated by the Administrator. Documents describing the intervention procedures must be validated by the Administrator before any connection. In the event that services (maintenance, configuration, interconnection, etc.) are carried out by the Administrator on behalf of the Holder, these will be re-invoiced. Support infrastructure for internet connection and telecommunications is available in the Surfaces and Goods at Terminal C.

c. <u>Waste management</u>

The fees are intended to finance waste management activities, including collection, sorting, recycling, composting, and disposal. They aim to cover the costs associated with waste treatment operations and to encourage source reduction and waste recovery.

| | Price excluding VAT (MGA/month) |
|-----------------|--|
| Waste treatment | 125,000 |

d. Vehicle parking

The Administrator offers several packages to Users. Any started time (hour and day) is due.

d.1- Antananarivo Airport

• For Users with timed ticket access to the Domestic Terminal parking lot:



Version: 001

Date: 03/18/2025

Page:13/17

| TA price list | | | |
|---------------|--------------|--|--|
| 700 AR | D ≤ 1H | | |
| 1,500 AR | 1H < D ≤ 2H | | |
| 2,000 AR | 2H < D ≤ 3H | | |
| 3,500 AR | 3H < D ≤ 4H | | |
| 5,000 AR | 4H < D ≤ 5H | | |
| 7,500 AR | 5H < D ≤ 12H | | |
| 15,000 AR | 12H < D | | |

• For users with timed ticket access to the international terminal car parks (Terminal C)

| TC price list | | | |
|---------------|--------------|--|--|
| 1,500 AR | D ≤ 1H | | |
| 2,800 AR | 1H < D ≤ 2H | | |
| 4,400 AR | 2H < D ≤ 3H | | |
| 22,500 AR | 3H < D ≤ 12H | | |
| 45,000 AR | 12H < D | | |

• For professionals with a subscription package

| | | TC | | ТА | | |
|-----|-------------------------------------|-------------------------|--|-------------------------|--|--|
| | | Number of entries/month | Current price including tax in MGA | Number of entries/month | Current price including tax in MGA | |
| | | 60 | 40,000 | 60 | 40,000 | |
| | Shuttles | 90 | 70,000 | 90 | 70,000 | |
| Pro | | 120 | 100,000 | 120 | 100,000 | |
| | Taxi | 60 | 50,000 | 60 | 50,000 | |
| | Car rental companies / Protocol | 90 | 60,000 | 90 | 60,000 | |
| | Embassy | 30 | 60,000 | 30 | 60,000 | |
| | Bank delivery | Unlimited | 100,000 | Unlimited | 100,000 | |
| | Sub-dealer delivery | 90 | 30,000 | 90 | 30,000 | |
| | Airport staff (other than Ravinala) | Macaron | 20,000 | Macaron | 20,000 | |

For subscriptions:

- The applicant must submit the complete documents to the User Assistant along with the required amount according to the tariff. A receipt is given to the applicant as proof of payment.
- After approval from the Operations Department, a configuration sheet is produced before activating the access card.
- The processing time for requests is three to four days after receipt.



Version: 001

Date: 03/18/2025

Page:14/17

For subscription renewal, the duration of the current vehicle insurance determines the activation of the subscription.

d.2 - Nosy Be Airport

| | Package |
|-------------------------------------|-----------------|
| Small car | Ar 1,500/entry |
| Bus | Ar 5,000/entry |
| Subscription (for airport entities) | Ar 15,000/month |

4- Photo and Video Shooting

Video filming or taking photos for commercial, artistic or advertising purposes, outside the Surfaces and Properties covered by the occupation agreement (ATO /Sub-Concession) are not permitted unless expressly authorized by the Administrator. All requests for filming should be sent to the Administrator in advance, at least one (1) month for videos and forty-eight hours (48h) for photos, for review and validation.

Basic rates for use of the premises:

| | Terminal C | | | Termina | I A, Terminal Ba | and OUR |
|----------|---------------------------|-----------|-------------------|-----------|------------------|-------------------|
| | Price (MGA excluding VAT) | | | Price | (MGA excluding | J VAT) |
| | ½ day | 1 day | Overnight stay | ½ day | 1 day | Overnight stay |
| Airside | 3,515,000 | 7,030,000 | 4,400,000 | 2,345,000 | 4,690,000 | 2,930,000 |
| Landside | 2,810,000 | 5,625,000 | 3,515,000 | 1,875,000 | 3,750,000 | 2,345,000 |

Additional services subject to pricing:

• Electricity consumption

For electricity consumption linked to video and photo shooting, a power assessment based on the equipment used will be established with a fixed estimate to be re-invoiced according to the current Jirama rate.

• Use of specific infrastructure or service elements:

The use of visible accessories in the airport, such as reception counters, baggage trolleys or audio announcements, screens at the airport, is not automatically included in the basic rate. Any specific request will be subject to validation on a case-by-case basis and may result in additional costs depending on the complexity and the technical/furniture resources used.

The delivery of personalized audio announcements, for example, requires technical and operational coordination and may be subject to additional billing.

• Areas occupied by sub-dealers (e.g. lounges, restaurants, commercial signs, etc.):

As these areas are managed by third-party entities, the access for filming requires the prior agreement of the relevant sub-dealers, other than that of Ravinala Airports.

Where applicable, additional fees may be charged directly by them, in addition to the rate applied by Ravinala Airports for overall access to the airport infrastructure.

• Mobilization of Ravinala Airports staff:

For other resource persons to be mobilized (supervisor, support person, etc.) depending on the specifics of the scenarios, a quote will be drawn up after determining the expressed needs.

• Regarding the participation of Ravinala Airports employees as extras:



Page:15/17

Any request from a third party entity for the presence of one Ravinala Airports staff member as an extra in the video/film/advertisement must be subject to:

- a specific request,
- the mandatory signing of a transfer of image rights of the involved person given that the filming is not only Ravinala Airports but also its staff
- and an additional fee, intended to be paid to the appearing person, as compensation for their participation.

• Safety obligations in certain sensitive areas:

Any filming planned in a public area on the city side, parking lot, or airside must be supervised by the Airport Gendarmerie, in addition to the presence of a representative of Ravinala Airports, in order to guarantee the safety of the team and to avoid any access to risky or unauthorized areas.

In this context, a separate estimate will be established directly by the Gendarmerie, corresponding to their extraordinary service provision.

Furthermore, any filming in the terminal requiring the intervention or supervision of the Border Police (PAF) may also give rise to specific coordination and separate invoicing.

For any other request, a specific quote will be established.

5- Property taxes

Further to the provisions of the GS, the Administrator will annually re-invoice these property taxes to the Holders, in particular for land (property tax on land or IFT) and built properties (property tax on built property or IFPB), except for other provisions provided for by the ATO or Sub-Concession. The amount to be invoiced is calculated as a percentage of the used surface, subject to modifications made by the regulations in force in Madagascar. To this amount is added a management fee of 5%, applied to the total amount re-invoiced.

OTHER SERVICES AVAILABLE AT THE AIRPORT

Other services are available:

1- Business Lounge

The Prime Class Lounge, managed by TAV OS MADAGASCAR, has a dedicated space of over 250m². Except for passengers in Business category and above, the lounge is accessible to all passengers:

| | | Price |
|------------------------------------|-------------------------|-------|
| Access to the «Prime Class Lounge» | Per pax, from 0-3 hours | 45€ |

Below are the details of customer relations:

- Email address: Primeclass. Antananarivo@tav.aero
- Mobile: +261 32 12 698 05

2- Advertising agency

For all advertising activity across the entire concession, TNR and NOS airports, requests are managed by AEROPUB, a management company, whose customer relations contacts are listed below:

- Email address:<u>aeropubcc1@aeropub.mg</u>
- Mobile : +261 32 05 999 13
- 3- Badges Service

The Badge service concerns the production of badges for existing installations, mainly for access points already equipped with badge readers at Terminal C. They also include the costs associated with any request for visitor badges, with the exception of airport entities and sub-edalers.



Version: 001

Date: 03/18/2025

Page:16/17

| | Price |
|----------------|---------------------|
| Access badges | Ar 20,000 / badge |
| Visitor badges | Ar 20,000 / request |

For any requests, please see the contact details for the Passenger Terminal Secure Access Badge office:

- Email address: <u>bureau.badges@ravinala-airports.aero</u>
- Mobile: +261 20 22 537 34

4- Catering and commissariat

The on-board catering and cleaning service is provided by SOFITRANS. For any inquiries, please contact our customer service team below:

- Email address: <u>dani.andriamampionona@sofitrans.mg</u>
- Mobile : +261 34 29 573 21

5- Ground handling service

Ground handling is handled by Madagascar Ground Handling (MGH) to ensure comprehensive passenger assistance and ground operations management. Contact details are as follows:

- Email address: Contact@mg-handling.com; Sales@mg-handling.com
- Mobile: +261 38 49 039 05 / +261 34 49 039 25

6- Porter

The porterage service, provided by COOP MATA (Cooperative for Porterage and Handling Services in Madagascar Airports), offers assistance with transporting passengers' luggage.

| | Price |
|-------------------|--------------------|
| Porterage service | Ar 5,000 / carrier |

For any information, please contact the President of the cooperative:

- Mobile: +261 34 46 206 47

7- Authorized taxi

The authorized taxi service is operated by UCOTIS (Union of Airport Licensed Taxi Cooperatives), providing safe and reliable transportation for passengers.

| | Price |
|--------------|-----------------------|
| City center | From Ar 70,000 / trip |
| Surroundings | From Ar 90,000 / trip |

Below is the contact information for the President of UCOTIS:

- Mobile: +261 34 63 652 33

8- Accidental spills in restricted areas

In case of an accidental spill of pollutants on the airport platform, Ravinala Airports' DQRSE team will intervene to manage and clean up the affected area. The costs of this intervention will be re-invoiced based on actual expenses incurred.

For any information concerning technical services, please contact:

- Email address: <u>dqrse@ravinala-airports.aero</u>



AIRPORT FEE SCHEDULE

Reference: CMK-EXT-001

Version: 001

Date: 03/18/2025

Page:17/17

- Mobile: +261 20 22 537 34

9- Other services available at the airport

The following services are available within the airport:

- Convenience store
- Currency exchange office
- Bank and ATMs
- Telecommunications services
- Car rental
- Restaurants
- Travel agency
- Baggage wrapping service
- Gift shop
- Airline sales counters

This document is subject to change.